

AHMTEC 2026

African Healthcare
Manufacturing Trade
Exhibition and Conference

Hosts: FAPMA, Vizuri & EPMSMISA

Exhibition

26 – 28 October (Monday to Wednesday)

Ethiopian Skylight Hotel, Addis Ababa, Ethiopia

Industrialise to Commercialise

Hosted by:



Federation Of African
Pharmaceutical
Manufacturers Associations

vizuri
HEALTH DYNAMICS

Powered by:



Health4Development

Industrialise to Commercialise

The **African Healthcare Manufacturing Trade Exhibition and Conference (AHMTEC)** will be held at the Ethiopian Skylight Hotel, Addis Ababa, Ethiopia from 26th – 28th October 2026.

AHMTEC is a conference and trade exhibition built for, and by African healthcare manufacturers. It's a working event. Manufacturers sit across from the policy makers, procurers and funders who control their operating environment.

The 2026 theme is "**Industrialise to Commercialise.**" Two tracks: **Environment** covers the conditions manufacturers need (policy, regulation, incentives) and **Enterprise** covers the business side (operations, portfolio strategy, market access). Day 1 is the hardware: assets, people, capital. Day 2 is the software: operations, strategy, competitiveness.

Africa's manufacturing capacity requires investment that will address quality, utilisation and commercial viability. **AHMTEC 2026** is where that gets worked on, by the operators, procurers and financiers who must solve it. Sponsors are in that working room.

Conference Schedule

- Monday, 26th October (evening): Opening ceremony with exhibitors and welcome reception.
- Tuesday and Wednesday, 27th – 28th October: Two full days of conference sessions across this year's theme of "**Industrialise to Commercialise,**" plus networking opportunities.
- Wednesday 28th October (evening): Closing ceremony
- Thursday, 29th October: Reserved for site visits.



Why Exhibit at AHMTEC 2026?

The exhibition at **AHMTEC 2026** runs alongside the working conference, giving delegates direct access to real products, technologies and services while they are actively negotiating policy, procurement and financing for African manufacturing. Instead of a generic expo floor, exhibitors plug into curated traffic from manufacturers, ministers, procurers and Development Finance Institutions (DFIs) moving between sessions on unit economics, market access and the 120-day cash cycle.

Exhibiting at **AHMTEC 2026** is a way to put your offer into the room where African manufacturing is being industrialised and commercialised in real time. You are not just showing catalogues; you are demonstrating solutions that support manufacturing growth, from production technologies and facility inputs to financing, quality upgrades and regional expansion. The exhibition is also an opportunity for regional organisations, partners, and suppliers to showcase initiatives, strategies, technologies, products and services that support and strengthen the sector.

With 400+ targeted delegates expected in Addis Ababa, including 60+ manufacturers, procurers rewriting sourcing rules, regulators, suppliers and investors, an exhibition stand becomes a high-intent touchpoint: a place to show what works, stress-test new models and start deals while the right stakeholders are already on site.

Benefits of Exhibiting:

- ✓ **High-intent product visibility:** Showcase your equipment, services and platforms directly to manufacturers, procurers and DFIs looking for implementable solutions, not brochures.
- ✓ **Embedded in the programme:** Position demos and side-meetings around sessions on asset utilisation, financing, and market access, when interest is at its peak.
- ✓ **Live demonstrations that convert:** Use your stand to walk buyers through unit-economics improvements, quality gains and time savings, grounded in real numbers.
- ✓ **Face-to-face deal-making:** Turn conference traffic into structured conversations with 60+ manufacturers and 100+ organisations working on the same commercial problems.
- ✓ **Stronger pipeline and feedback:** Capture qualified leads, test price points or service models, and get direct feedback from the operators who will decide what gets bought and scaled.
- ✓ **Pan-African market presence:** Align your brand with AHMTEC, AMMINA and the Buy Africa initiative so that when procurers look for African-made or Africa-ready solutions, they have already seen you in action.

Exhibiting at AHMTEC 2026

To ensure maximum exposure for exhibitors tea and coffee services and lunches will be held amongst the exhibitors during the conference.

There are two sizes of exhibition units to suit all budgets:

Exhibition Stand: 3m x 2m and **Exhibition Booth: 3m x 1m**



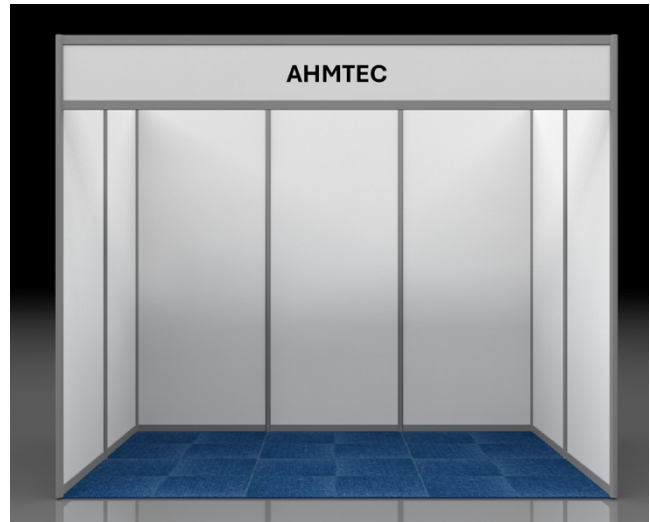
Exhibition Stand

The Exhibition Stands are made using Maxima aluminium extrusion shell scheme and the standard package that is available is as follows:

- Shell scheme measuring 3m x 2m
- Fascia board with lettering
- 3 arm spotlights
- Power source
- 2x high chairs
- 1x high table
- Modular lockable cupboard

Standard Package Cost: USD 5,000

This package includes TWO (2) delegate registrations as well as all the items listed above.



Exhibition Booth

The Exhibition Booths are made using standard shell scheme and the standard package that is available is as follows:

- Shell scheme measuring 3m x 1m
- Fascia board with lettering
- 3 arm spotlights
- Power source
- 2x high chairs
- 1x high table
- Modular lockable cupboard

Standard Package Cost: USD 3,000

This package includes ONE (1) delegate registration as well as all the items listed above.



Additional Exhibition

Additional branding of your exhibition stand will be quoted for separately but can be organised through the event managers. Television screens, brochure stands, additional furniture etc can be hired at an additional cost

The floorplan with precise locations of the display booths will be available via the website.

How to Book an Exhibition Stand

Please contact the **AHMTEC 2026** event organisers at Upavon Management (Pty) Ltd.

Tel: +27 (0) 11 023 6701 • Email: info@upavon.co.za or info@ahmtec.org • Website: ahmtec.org